RAMANUJAN COLLEGE

Accredited Grade 'A++ (3.71)' by NAAC (University of Delhi) C.R. Park Main Road, Block H, Kalkaji, New Delhi-110 019 ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१) (दिल्ली विश्वविद्यालय) सी आर पार्क, मुख्य सड़क, ब्लॉक एच, कालकाजी, नई दिल्ली– ११००१६

आई एस ओ ६००९:२००८ प्रमाणित संगठन

<u>NOTICE</u> <u>PLACEMENT & CAREER DEVELOPMENT CELL</u> <u>Learning Routes</u> <u>Placement Notice</u>

Date- 06th December 2023

Notice No: 231205

About the Company

Learning Routes is one of the leading education services startups catering to the needs of working professionals by offering them varied choices in management programs from India's top Business Schools.

As Learning Routes, we are here to administer a flawless curriculum to the ones who are aspired to have Post graduate, Under Graduate, Diploma, Certification and industry oriented technical programs from premium management schools.

Website: https://www.learningroutes.in/

Profile: Sales Associate

Eligibility: All Courses | 2024 Batch

CTC: INR 5.70LPA (fixed salary - INR 3.24LPA)

Job Location: Gurugram (Haryana), Mohali (Punjab), Delhi, Goregaon (East) Mumbai, Jaipur (Rajasthan), Bengaluru (Karnataka)

Roles and responsibilities:

- Cold Calling on Sales Leads to convert into Sales.
- Meeting and counseling prospective students.
- Managing Information of Sales made on End 2 End Module.
- Communicating with clients for Pre & Post Sales.
- Communication should be proficient in Hindi and English.

Skills and Competencies required:

- Good communication skills.
- Problem solving abilities.
- Genuine Enthusiasm for the company and products.

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- Active listening and trust building.
- Customer focused mindset.
- Flexibility to prioritize and adapt to multitasking.

Note:

Selection & Hiring Process:

- 1. Pre-placement talk
- 2. Group Discussion
- 3. Impromptu Round (optional)
- 4. Assessment of personality, communication, & confidence
- 5. Assessment of sales skills

Apply at: https://forms.gle/7Wdf4ofUtRd9uKd58

Last Date to Register: 7th December 2023

In case of any queries, please contact Anurag (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behavior, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.