

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Skillwinner
Internship with PPO Notice

Date- 30th November 2023

Notice No: 231138

About the Company

Skillwinner is an Ed-Tech innovator, is reshaping the E-learning landscape through an AI-based model. In the cyber era, where real-time applications abound, mastery of skills is crucial to meet the growing demand. Skillwinner embraces this ethos, offering a platform for enthusiasts. With a meticulously crafted structure, we guide users along a fulfilling learning journey, making education an enjoyable and enriching experience.

Website: <https://skillwinner.com/>

Profile: Business Development Intern

Eligibility: All Courses | 2024 Batch

Stipend: INR 15K + INR 10K (Incentives)

Job Location: Bangalore

Duration: 4 months

Roles and responsibilities:

- Suggesting upgrades or added products and services that may be of interest to clients/students.
- Crafting business proposals and contracts to draw in more revenue from clients/students.
- Procuring new clients through direct contact, word-of-mouth and collaboration with the sales and marketing team.
- Oversee the sales process to attract new clients/students.
- Enthusiastic to build good relationships with people.
- Prepare and deliver pitches to potential clients.

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- Making multiple outbound calls to potential clients/students.
- Maintain fruitful relationships with clients and address their needs effectively.

Skills and Competencies required:

- Demonstrated and proven sales results.
- Excellent verbal and written communication skills and the ability to call, connect and interact with potential customers.
- Excellent analytical and time management skills.
- Ability to work independently or as an active team member.
- Able to communicate professionally and confidently

Note: PPO Opportunity- INR 3-6 LPA

Apply at: <https://forms.gle/d2yxcNg5z4NBFm7LA>

Last Date to Register: 2nd December 2023

In case of any queries, please contact [Anurag](#) (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.