

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Stanza Living
Internship Notice

Date- 24th June 2023

Notice No: 230653

About the Company

Stanza Living is a Series-D funded organization providing fully managed co-living and student housing spaces. We are India's fastest moving technology start-up in the co-living spaces.

Website: www.stanzaliving.com

Profile: Sales and Marketing Intern

Eligibility: All Courses | All Years

Stipend: INR 7K per month

Job Location: North Campus, Delhi/NCR

Roles and responsibilities:

- You will act as a liaison, provide product/services information, answer questions, and resolve any emerging problems of our clients.
- Your role will be to ensure excellent service standards, respond efficiently to clients' inquiries and maintain high customer satisfaction.
- Customer Acquisition and Conversion: Identify and source new sales opportunities through inbound lead follow-up, outbound calls and emails and meet customers through walk-ins.
- Create Stanza's brand in the designated cluster through marketing campaigns and lead generation.

Skills and Competencies required:

- Someone who loves to talk and understands the value of good communication skills
- Excellent communication and presentation skills.
- Ability to multi-task, prioritize, and manage time effectively.

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- Keen interest in Sales and Marketing
- Positive and enthusiastic attitude
- A knack for sales and positioning an idea.
- Quick thinking and problem-solving skills
- Excellent verbal communication skills
- Customer focus and result oriented approach
- Being interested in Interacting students and Working Professionals.

Note:

1. Additional Perks-

- Letter Of Recommendation
- Internship Certificate
- Pre-Placement Opportunity

2. Selection Process-

- Pre-Placement Talk
- Group Discussion
- Personal Interviews

Apply at: <https://forms.gle/t5GsZwMYa3U2MRZJ6>

Last Date to Register: 26th June 2023

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.