

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Unschool
Placement Notice

Date- 04th November 2023

Notice No: 230106

About the Company

Unschool is an e-learning platform, ranked #3 on LinkedIn's Top Startups in India 2020 and recently a proud Y Combinator funded startup, with a community of 150,000 learners and over 100 coaches. We are also part of the Village Capital - Future of Work 2021 Cohort for our efforts toward new-age education. Unschool is reviewed as the Top 10 Digital Learning Portals of 2019 by the Higher Education Magazine. At Unschool, we believe in '*Enabling youth towards employability*'. We provide our learner community with internship opportunities after they finish their course with us in this pursuit.

Website: <http://www.unschool.in/>

Profile: Business Development Executive

Eligibility: All Courses | 2024 Batch & Pass-outs

CTC: 5.3LPA (3.3L fixed + 2L variable)

Job Location: Hyderabad (Work from Home for 2 months during training period)

Roles and Responsibilities:

- Marketing, Promoting, and Sales of Unschool Courses.
- Leading a team of Campus Ambassadors across the country.
- Training and development of Ambassador Teams.
- Contact potential leads interested in purchasing Unschool courses and closing sales via calls.

Skills and Competencies required:

- Must have strong communication skills.
- Collaboration Skills, Negotiation & Persuasion Skills
- Project management skills, Computer Skills
- Need to have strong research and strategic analysis skills.

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Note:

- Joining: January 2024
- For the first 6 months, candidates would be designated as Business Development Trainees, during which they would be receiving a salary of 12,000 per month + performance-based Incentives up to 10,000/- per month.
- Candidates would be required to sign a service agreement to work for minimum 3 months from the date of joining (i.e. training period).
- Salary for the training period i.e. 1st month will be held as training cost and released along with the 2nd-month salary.

Apply at: <https://forms.gle/kvvtkvBRuiEAMaWQ7>

Last Date to Register: 06th November 2023

In case of any queries, please contact [Kartik Sharma](#) (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session. If your reason would be genuine your name will be withdrawn from the BLACKLIST.