

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Agile Capital Services
Internship with PPO Notice

Date- 18th November 2023

Notice No: 231122

About the Company

Agile Capital Services Is A Leading Consulting Firm in India. At Agile Capital, we offer wealth management services to high- and ultra-high-net-worth individuals (Hnis & Uhnis). Our team is made up of specialists who offer consultation services to people in the financial and investing sectors so they may protect their families' financial futures. Delivering competent and knowledgeable guidance in wealth maximization, career planning, and bridging the talent and job seeking gap.

Website: www.agilecapitalservices.com

Profile: Management Trainee (Includes Marketing, HR & Finance)

Eligibility: B. Com, B. Com (H), BMS | 2024 Batch & Pass-outs

Stipend: Up to 15k (subject to performance)

PPO Profile & CTC:

1. HR Executive: INR 4,32,000 (Including Performance Based Incentives)
2. Assistant Corporate Sales Manager: INR 6,24,000 (Including Performance Based Incentives)

Duration: 45 - 60 days

Job Location: Work from home/ New Delhi

Roles and responsibilities:

1. Marketing
 - Sales analysis and prospecting.
 - Perform market analysis and research on competitors and develop strategies and report to find the competitive edge.
 - Design, build and maintain a social media presence.

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- Need benefit Analysis (Experience in all stages of the sales process).
- Research prospects in targeted markets, and clients Procurement through networks, negotiations and deliberations.
- Collaborate with the sales team to ensure requirements and after sales services are met.
- Making daily sales records and managing client's portfolio.

2. Marketing & Finance (Dual Spec.)

- Advise clients for the best Investments opportunities and strategies according to their lifestyle.
- Fundamental analysis of Financial Statements.
- Portfolio risk analysis research.
- Comparative and Risk Analysis of Portfolio.
- Being exposed to the wealth management industry, its goods, and services.
- Understanding clients' financial needs.
- The support team of wealth management experts.

3. Marketing & HR (Dual Spec.)

- Understanding CTC calculations
- Creating job descriptions, and posting job openings.
- Dealing into Talent Acquisition Profile i.e., Responsible for handling complete recruitment cycle.
- Designing Training & Development Program.
- Research on HR Policies and competitor analysis

Skills and Competencies required:

- Excellent written and verbal communication skills.
- Creativity, Research & Listening
- Analytical, critical thinking & negotiating skills
- Team work and collaboration
- Accounting skills & Financial skills
- Management skills & Organizational skills
- Leadership skills

Note:

- Selection Procedure:
 1. Selection of candidates through Telephonic Mode/Google Meet/ Zoom Meeting.
- CTC will start once they will be completing their degree, till then they will be working on fixed stipend of 15k/month (after announcement of PPO)

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- Internship Schedule
 - 1) 1st Phase - Training Sessions (15-20 days)
 - 2) 2nd. Phase - Marketing & Sales Profile (15-20 days)
 - 3) 3rd. Phase - Finance or HR profile (15-20 days)
 - 4) 4th Phase - Report Submission, Presentation, VIVA

Apply at: <https://forms.gle/xvb5a6JCEijmhhFD8>

Last Date to Register: **21st November, 2023 3:00 PM**

In case of any queries, please contact [Pragati](#) (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.