

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Livofy
Internship with PPO Notice

Date- 31st December 2023

Notice No: 231224

About the Company

Livofy (Previously Keto India) is India's largest healthcare company that helps clients manage their weight loss, PCOS, diabetes, and thyroid through personalized and integrative care. At Livofy, we provide personalized care protocols, dietary protocol recommendations, supplementation, and lifestyle changes. We have worked with 10,000+ clients in 16 States in India and 25 countries across the globe better manage and reverse their chronic ailments.

Website: www.livofy.com

Profile:

1. Business Development Intern
2. **PPO** - Business Development Associate

Eligibility: B.com, B.com (H), BMS | All Years

Stipend:

1. Business Development Intern- Up to INR 10K-15K + Incentives
2. **PPO**- Business Development Associate- INR 3-4 LPA + Incentives

Duration: 6 and 3 months respectively

Job Location: Sector 46 Gurugram

Roles and responsibilities:

1. Business Development Intern
 - Responding to customer inquiries.
 - Handling customer complaints.
 - Maintaining customer records.
 - Upselling or cross-selling products or services.
 - Collaborating with other departments.

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- Continuously improving customer service.
2. Business Development Associate
- You will be working with leads in the system, by Calling/Chatting with them, and helping them get on board with us in reversing their Type 2 Diabetes, PCOS, Thyroid, and Weight Gain.
 - You will be working in the account management of the various clients that you get on board with us.
 - Create high-quality content for the website, and social media handles which get over 2 million impressions month on month.
 - Work on strategy in improving company operations.
 - Proven track record in acquiring new customers.
 - Outstanding verbal and written communication skills.
 - Excellent organizational skills with the ability to handle and prioritize multiple projects.
 - Self-starter, team player that is motivated to take responsibility and ensure successful outcomes across activities.
 - Should have the ability to lead a team to achieve the desired results.

Skills and Competencies required:

1. Business Development Intern
- Proven track record in acquiring new customers.
 - Outstanding verbal and written communication skills.
 - Excellent organizational skills with the ability to handle and prioritize multiple projects.
 - Self-starter, team player that is motivated to take responsibility and ensure successful outcomes across activities.

Note: After completing 6/3 months internship Livofy will give you a PPO.

Apply at: <https://forms.gle/RMZ9mPN3fqXoPAev9>

Last Date to Register: 2nd January 2024

In case of any queries, please contact [Aarush](#) (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.

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