

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
SourceWiz
Placement Notice

Date- 30th December 2023

Notice No: 231223

About the Company

Sourcewiz is a tech platform for sales, merchandising and design teams in B2B manufacturing and exports. It is a digital Product information management (PIM), Sourcewiz Studio, Trade fair/showroom app, all rolled into one! Save countless hours spent trying to find the right products or creating presentations. Focus on increasing your revenue with Sourcewiz!

Website: <https://www.sourcewiz.com/sourcewiz-india>

Profile: Lead Development Representative

Eligibility: All Courses | 2024 Batch

CTC: INR 3.5 to 4 LPA

Job Location: Gurugram, Haryana

Probation Duration: 3 months (Mandatory)

Roles and responsibilities:

- Prospect and Identify Opportunities: Conduct market research for partnerships and create a database of prospects.
- Engagement and Relationship Building: Initiate contact with decision-makers.
- Product Knowledge: Understanding the changes made in the product regularly.
- Customized Solutions: Collaborate with the product team to tailor financial solutions that meet unique needs.
- Sales Strategy: Develop and execute effective sales strategies to achieve on boarding targets and revenue goals. Monitor and report on progress regularly.
- Compliance and Documentation: Ensure that all necessary documentation, agreements, KYC, and compliance requirements are met during the on boarding process.

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Skills and Competencies required:

- Excellent verbal and written communication skills in English and the regional language of the area of operation.
- Willingness to learn and adapt to changing market conditions and product offerings.

Interview Process:

- Initial Screening as per the eligibility criteria
- HR Round (Telephonic)
- Online Assignment
- Personal Interview Rounds

Note: It is a work-from-office opportunity. Hence, the selected students outside the job location will have to relocate to their respective preferred job location.

Registration Link: <http://tinyurl.com/442jkvan>

Apply at: <https://forms.gle/YBo3RteVcp7h1bAf7>

Last Date to Register: 3rd January 2024

In case of any queries, please contact [Kartik](#) (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.