

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
unHR
Placement Notice

Date- 01st December 2023

Notice No: 231201

About the Company

unHR was conceived by the idea to help founders provide scalable and affordable solutions in HR. Our Expertise is to provide HR processes and frameworks and help founders with strategic HR advisory. We were born in Feb 2022 and kicked off with 2 retainers, fortunately we saw a 45% month on month growth touching 40+ retainers now.

Website: <https://unhr.in/about-us/>

Profile: Entrepreneur in Residence

Eligibility: B.Com, B.Com (H), BMS | 2024 Batch & Pass-outs

CTC: Upto 20-25k per month

Job Location: Hauz Khas Village (New Delhi)

Roles and responsibilities:

- Lead Generation and Outreach: Utilize LinkedIn to identify and connect with potential Clients, fostering relationships, and building a network of contacts.
- Meeting Coordination: Align meetings with potential clients, coordinating schedules with unHR's Sales Head, and ensuring seamless communication throughout.
- Sales Support: Accompany the Sales Head to client meetings, assisting with preparation, Follow-up, and any required support to drive the sales process forward.
- Founder Reach out: Engage with startup founders and entrepreneurs across multiple Platforms, promoting unHR's offerings and establishing connections.
- Market Analysis: Monitor industry trends and competitors, identifying opportunities for Growth and collaboration.
- Reporting and Strategy: Collaborate with internal teams to refine outreach strategies, reporting regularly on progress and insights.

Skills and Competencies required:

- Excellent communication and networking skills.
- Proficient in using LinkedIn and other social platforms for professional networking.

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- Strong organizational skills, with the ability to multitask and prioritize.
- Self-motivated, with a proactive approach to problem-solving.
- Ability to collaborate with various internal stakeholders, including the Sales Head.

Apply at: <https://forms.gle/62amb7Ydfd8Lf93A>

Last Date to Register: 03rd December 2023

In case of any queries, please contact [Prakhar Vats](#) (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behavior, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.