

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Design O Web Technologies
Internship Notice

Date- 27th June 2023

Notice No: 230656

About the Company

DESIGN O WEB TECHNOLOGIES is one of the leading companies in the field of Information Technology, Corporate Branding and Digital Marketing in India and overseas. We create technologies that impact.

Further, You can have a deeper understanding of our company from our website.

Website: <https://designoweb.com/>

Profile: Business Development

Eligibility: BMS, Bcom, Bcom(H) | Batch 2024, 2025/26

Stipend: 15000, after training INR 4 LPA - 5 LPA (In hand) as per the performance reviewed in the training period.

Duration: 3 months

Job Location:

Roles and responsibilities:

- Get Leads from Lead Generation Team.
- Analyses lead and reply to client via email
- Get client Requirement via email or call
- Share requirement with Business Analyst team
- Get drafted Feature list and proposal from Business Analyst Team

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- Share Feature List and Proposal with Client
- Take follow ups with client
- Maintain client database
- Negotiate with client in collaboration with TLs.

Skills and Competencies required:

- Prospecting and updating the sales funnel.
- Nurturing relationships with clients.
- The ability to work in a fast-paced environment.
- Excellent analytical, problem-solving and management skills.
- Effective communication, negotiation and decision-making skills.

Note: As this is Internship with PPO after training of three months the CTC offered will be 4-5 LPA (in hand) as per the performance.

Apply at: <https://forms.gle/DckQr9xagqomzAPWA>

Last Date to Register: 29th June 2023

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behavior, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.