

**RAMANUJAN COLLEGE**  
Accredited Grade 'A++ (3.71)' by NAAC  
(University of Delhi)  
C.R. Park Main Road, Block H,  
Kalkaji, New Delhi-110 019  
ISO 9001:2008 Certified Organisation



**रामानुजन महाविद्यालय**  
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)  
(दिल्ली विश्वविद्यालय)  
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,  
कालकाजी, नई दिल्ली- ११००१९  
आई एस ओ ९००१:२००८ प्रमाणित संगठन

**NOTICE**  
**PLACEMENT & CAREER DEVELOPMENT CELL**  
**Teachnook**  
**Placement Notice**

Date- 30<sup>th</sup> October 2023

**Notice No: 231036**

**About the Company**

Teachnook is an Ed-Tech firm that is redefining the e-learning experience with an AI-based model. We have worked very closely with the student community to ensure the development of a system and environment that would help close the knowledge gap that students tend to struggle with. Our mission is to ensure that no student is left behind and gets an equal opportunity to realize their true potential! We have designed a knowledge platform that is accessible to all from anywhere in the world.

Website: <https://www.Teachnook.com/>

**Profile:** Academic Counsellor

**Eligibility:** All Courses | 2023, 2024 Batch

**CTC:** 4 to 6 LPA (After Completion of Training)

**Job Location:** Bangalore

**Roles and responsibilities:**

- Procuring new clients through direct contact, word-of-mouth and collaboration with the sales & marketing team.
- Oversee the sales process to attract new clients.
- Suggesting upgrades or added products and services that may be of interest to clients.
- Making multiple outbound calls to potential clients.
- Crafting business proposals and contracts to draw in more revenue from clients.
- Prepare and deliver pitches to potential clients
- Maintain fruitful relationships with clients and address their needs effectively.
- Enthusiastic to build good relationships with people

**Skills and Competencies required:**

- Excellent verbal and written communication skills & the ability to call, connect, and interact with potential customers
- Able to professionally and confidently communicate

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- Excellent analytical and time-management skills
- Ability to work independently or as an active member of a team
- Demonstrated and proven sales results

### NOTE:

- Training Duration: 6 Months (First 10 days (unpaid))
- Stipend: INR 15,000 + INR 10,000 (Incentives)
- Month of joining: January 2024

Apply at: <https://forms.gle/YYBJ97dzJ2cUDZYP7>

Last Date to Register: 01<sup>st</sup> November 2023

In case of any queries, please contact [Vansh](#) (Placement Co-Ordinator).

**Note:** If you <https://forms.gle/XMfcaXRjAdukDepcAare> applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behavior, companies deny to connect with us in further drives.

If your issue is genuine, mail us at [placement@ramanujan.du.ac.in](mailto:placement@ramanujan.du.ac.in) explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.