

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Ditto
Placement Notice

Date- 26th August 2023

Notice No: 230821

About the Company

Ditto Insurance is a new-age insurance platform created by & for Millennials, where we simplify insurance and help people purchase the best plans in the market. Ditto is backed by Zerodha (India's largest stockbroker) and is brought to you by the same people that created Finshots, a 3-minute financial newsletter with over 600K subscribers. With Ditto, you don't just compare insurance. You understand it- Narrow down choices, avoid pitfalls and make better decisions. We explain health and life insurance in a language users understand and curate personalized recommendations & help people buy insurance. Ditto has also featured in LinkedIn's Top Indian Startups 2022.

Website: <http://www.joinditto.in/>

Profile:

1. Insurance Advisor
2. Customer Service Quality Executive

Eligibility: All courses | 2024 batch

CTC: 4.5 LPA (Fixed) + Incentives based on performance

Job Location: Work from Home

Roles and responsibilities:

1. **Insurance Advisor**
 - You will be the face of Ditto interacting with our users directly.

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- You will connect with our users over calls, WhatsApp, or emails as required to understand their requirements & recommend policies or features that are best suited for them. You will be hand holding our users in their insurance buying journey.
- Ditto has two advisory teams, namely **Team Bliss** and **Team Falcon**.
- **Team Bliss's** role involves spending ~40% of the advisor's time communicating with users through direct calls, while the rest is spent on WhatsApp. This team is ideal for individuals seeking flexibility in their work schedule, with two shifts available - 12pm to 9pm or 2pm to 11pm.
- On the other hand, Team Falcon requires advisors to spend ~60% of their time communicating with users through direct calls & the rest is spent on WhatsApp. The typical working hours for team B are from 10am to 8pm.

2. Customer Service Quality Executive

- Call monitoring and provide actionable insight to improve current processes
- Assist in developing, creating, and implementing quality processes
- Gather information to help improve advisor performance
- Provide feedback on the quality of advisor's recommendations
- Develop customer support quality standards

Skills and Competencies required:

1. Insurance Advisor

- Excellent communication and interpersonal skills
- Accuracy and attention to detail
- Good command of English
- Basic computer knowledge is necessary
- Ability to communicate, present & influence effectively

2. Customer Service Quality Executive

- Strong communication skills and Excellent customer service skills
- Excellent listening and Analytical skills
- Ability to communicate and Collaborate effectively

Note:

Selection procedure:-

1. Group Discussion Round
2. Task Round
3. Brief final round with Founders

Job Perks:-

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- Opportunity to lead new sales initiatives
- Comprehensive health insurance

Two Months Training Program Will be Provided

Apply at: <https://forms.gle/7aNbhW6GwTf9CUgX9>

Last Date to Register: 28th August 2023

In case of any queries, please contact **Mansi** (Placement Co-Ordinator).

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behavior, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.