

RAMANUJAN COLLEGE
Accredited Grade 'A++ (3.71)' by NAAC
(University of Delhi)
C.R. Park Main Road, Block H,
Kalkaji, New Delhi-110 019
ISO 9001:2008 Certified Organisation



रामानुजन महाविद्यालय
नैक द्वारा मान्यता प्राप्त ग्रेड ए++ (३.७१)
(दिल्ली विश्वविद्यालय)
सी आर पार्क, मुख्य सड़क, ब्लॉक एच,
कालकाजी, नई दिल्ली- ११००१९
आई एस ओ ९००१:२००८ प्रमाणित संगठन

NOTICE
PLACEMENT & CAREER DEVELOPMENT CELL
Codeyoung
Placement Notice

Date- 6th August 2023

Notice No: 230805

About the Company:

Codeyoung is a fun, lively, fast paced and one of the swiftest growing EdTech companies. At Codeyoung, we look for people who will show up as their whole self because we value diversity and inclusion, people who are ambitious, growth focused, as well as people who enjoy fun and maybe even a little weirdness. So be sure to check on whether you're aligned with our company values and culture.

Started by two passionate and visionary IIT graduates, with the vision to make every kid in the world to be problem solver, creative leader, and innovator for the future. Codeyoung is one of the fastest-growing tech companies, with a strong presence in 16+ countries globally. We are known for our quality and customer-centricity.

Website: www.codeyoung.com

Profile: Inside Sales Specialist - Night Shift

Eligibility: All Courses | 2024 batch

CTC: INR 7.36LPA (4.36 LPA fixed + 3 LPA variables)

Job Location: Bangalore.

Roles and responsibilities:

- As an Inside Sales Specialist, you'll be the voice of our company, communicating with customers and potential customers to drive revenue and build lasting relationships. You'll be a key player on our team, responsible for making outbound calls, following up on leads, and identifying sales opportunities.
- But you'll be more than just a salesperson – you'll be a problem solver, too. You'll listen carefully to customers' needs and concerns, answering their questions and providing additional information via email. You'll keep up with product and service updates, using your knowledge to explain and demonstrate the features and benefits of our offerings.

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- You'll be a master of relationship-building, creating and maintaining a database of current and potential customers. You'll stay informed about competing products and services, using your expertise to upsell and cross-sell our offerings.
- But your work doesn't stop there. You'll also be a researcher and a strategist, qualifying new leads and closing sales to achieve our ambitious sales targets. With your skills and dedication, you'll help our company reach new heights of success and make a lasting impact in the world of sales.

Skills and Competencies required:

- Excellent communication skills.
- Listening skills.
- Presentation skills.
- Customer service skills.
- Learning attitude.
- Enthusiasm.
- Diligence.
- Good at problem-solving.
- Learning attitude.
- Fast learner
- Adaptable and willing to take up challenges
- Never give up attitude
- Need to have very good English-speaking skills.

Note:

- Performance appraisal is done for every 3 months.
- The first 2 months will be the probation/training period with the salary of INR 20,000/month.

Apply at: <https://bit.ly/3QsUrLj>

Also apply at: <https://forms.gle/s2adJZWe6NaLis9y5>

Last Date to Register: 8th August 2023

In case of any queries, please contact [Khushi Gupta](#) (Placement Co-Ordinator)

Note: If you are applying for this Placement/Internship Drive, then it is compulsory for you to attend the interview session, if not then you will be **BLACKLISTED**, and won't be able to appear for any further Placement Drives. We at Placement and Career Development Cell work hard to invite companies at the campus to recruit students, but with this behaviour, companies deny to connect with us in further drives.

If your issue is genuine, mail us at placement@ramanujan.du.ac.in explaining why you didn't attend the session.

If your reason would be genuine your name will be withdrawn from the BLACKLIST.